



February 2026

Dear Valued Customer:

As the medical device manufacturer of the BD® PhaSeal™ Closed System Drug Transfer Device (CSTD) product line and the BD® SmartSite™ VialShield Vial Access Devices, BD is committed to providing our customers with best-in-class products, service and support. BD has created the below conversion management checklist to help aid in the transition from the PhaSeal™ CSTD and the SmartSite™ VialShield Vial Access Devices to the BD® PhaSeal™ Optima CSTD, the next generation in hazardous drug CSTD safety, with little to no disruption to your business and clinical practice.

Thank you for choosing BD and for your continued interest in our products. If you have further questions or require assistance from your local BD MDS Oncology Account Executive, please contact us using the following resources below.

**Resources:**

- Discontinuation Website: [PhaSeal System](#)
- BD Oncology Inquiries Email: [OncologyInquiries@bd.com](mailto:OncologyInquiries@bd.com)
- BD Customer Service Phone: 844.823.5433

We appreciate your business with BD and look forward to continuing to be your partner of choice in advancing the world of health.

Sincerely,

A handwritten signature in black ink that reads "Nicholas Denise". The signature is written in a cursive, flowing style.

**Nicholas Denise**

Associate Director, US Marketing  
BD Medical, Medication Delivery Solutions (MDS)  
US Oncology Care Marketing – Hazardous Drug Solutions (HDS), Port Access, HD Check

<i>STEP</i>	<i>PROCESS</i>	<i>NOTES</i>
1	<input type="checkbox"/> Identify key stakeholders within your facility pertaining to hazardous drug handling and CSTD utilization <ul style="list-style-type: none"> <li><input type="checkbox"/> Materials Management / Contracts group</li> <li><input type="checkbox"/> Clinical Resource Manager</li> <li><input type="checkbox"/> Oncology Pharmacy Dir./Manager</li> <li><input type="checkbox"/> Oncology Nurse Dir./Manager</li> <li><input type="checkbox"/> Medical Director</li> <li><input type="checkbox"/> Infection Control / Risk Management</li> <li><input type="checkbox"/> Clinical Safety Champion (If Applicable)</li> </ul>	
2	<input type="checkbox"/> Review PhaSeal™ Optima CSTD technology and resources located at <a href="#">PhaSeal System</a>	
3	<input type="checkbox"/> Communicate to facility stakeholders BD's intent to transition users from the PhaSeal™ CSTD and/or SmartSite™ VialShield Device to the PhaSeal™ Optima CSTD. Discuss PhaSeal™ Optima CSTD technology and the enhanced benefits of using the discontinuation landing page ( <a href="#">PhaSeal System</a> ), and review the PhaSeal™ Optima Launch Brochure for details on the enhanced benefits.	
4	<input type="checkbox"/> Confirm all areas / units where CSTDs are utilized and identify alternatives using the BD cross-reference resource located at <a href="#">PhaSeal System</a> .	
5	<input type="checkbox"/> Ensure your facility has the resources needed to educate, train and transition to the PhaSeal™ Optima System. Resources are located at <a href="#">PhaSeal System</a> .	
6	<input type="checkbox"/> Schedule education and transition dates. To request additional BD educational support resources, please email <a href="mailto:OncologyInquiries@bd.com">OncologyInquiries@bd.com</a> .	
7	<input type="checkbox"/> Ensure pricing and product details are loaded in the procurement system and product is ordered from your BD Authorized Distributor ahead of go-live. PhaSeal™ Optima pricing should already be reflected in local/GPO contracts and distributor price lists.	
8	<input type="checkbox"/> Notify your BD Authorized Distributor representative of the practice change and monthly product usage.	
9	<input type="checkbox"/> Follow up with stakeholders to address any concerns or troubleshooting needs and ensure a successful transition.	
10	Contact a BD representative by email or phone should you need any additional support:  Discontinuation Website: <a href="#">PhaSeal System</a> BD Customer Service Email: <a href="mailto:OncologyInquiries@bd.com">OncologyInquiries@bd.com</a> BD Customer Service Phone: 844.823.5433	