



June 1, 2018

Dear Customer:

We are excited to announce a change to the individual unit labels of BD peripheral IV catheters. This change is being implemented to comply with an FDA rule and pending global standard regulations. Actual products, designs and functionalities have not been impacted by this project. Changes to the labels include:

- New unit label design
- Updated BD logo and BD font
- Unique Device Identification code (UDI)

In addition to meeting FDA UDI requirements, the new UDI code may have a positive impact on your facility's workflow and product tracking initiatives, as it will include the lot identification and product expiration date. The designs of the new unit labels are based on customer research and were created to highlight the product information that you need when you need it.

FAQs

- 1. Q. What changed with the BD unit packages?**
A. The label has been redesigned to include the new BD logo, BD font, and a UDI code.
- 2. Q. Why are we making this change?**
A. To comply with an FDA rule and pending global standards that require specific distributors to include a UDI code on individual unit packages.
- 3. Q. Has the actual product changed?**
A. No changes have been made to the product. Only the unit labels have been updated.
- 4. Q. What information will the UDI code include?**
A. Catalog number, GTIN (Global Trade Item Number), lot number and expiration date.
- 5. Q. When can I expect to see the new labels?**
A. Product will start flowing into Distribution Centers in July of 2018. There will be a transition period of roughly four to eight weeks where both the old and the new labels will be in the Distribution Center. Most high volume products will transition by September 2018, at which time all new orders will be fulfilled using product with the new labels. Certain low volume products may take longer to be transitioned.
- 6. Q. Will SKUs change?**
A. No. The new unit labels will use the same SKUs as the old labels. The GTIN will remain the same as well.

7. **Q. If I currently scan unit packages, will this change affect the way I'm currently scanning?**

A. We recommend you talk to your IT personnel about the scanner that you are currently using for unit labels to ensure proper scanning. (BD has converted to the GS1 DataMatrix format for the individual unit labels. Shelf Pack and Case level packaging for these products is unchanged and will continue to utilize a GS1-128 bar code format.)

8. **Q. Is this change being made on all versions of BD peripheral catheters?**

A. Yes. New label designs have been applied to all gauges and lengths of BD peripheral IV catheters sold in the US (BD Insyte™ Autoguard™, BD Insyte™ Autoguard™ BC, BD Saf-T-Intima™, BD Nexiva™, BD Nexiva™ Diffusics™, BD Angiocath™, BD Insyte™) and BD Introsyte™ introducers.

BD truly values your partnership and appreciates your focus on advancing the world of health. If you have any additional questions or concerns, please contact your sales representative.

Sincerely,

Ana Slavoff
Associate Product Manager

Advancing the world of health